

## Islamic Financial Engineering & Products Development.

### Objectives

Participant will acquire a full perspective of the basis of developing products & services in accordance to Islamic financial rules, and will get to know the tools which Islamic bank uses when developing its products portfolio. The participant will be able to start developing a new products that are in compliance with Islamic principles.

### Program Outline

1. Introduction to Islamic Financial Transactions and the Fundamentals of Islamic Banking.
2. Types of Islamic contracts.
3. Understand the technical core differences between Islamic & conventional banks and the their effects on the perspective of developing new products.
4. Understanding the concept of financial engineering compared with products development.
5. Islamic rules governing the financial engineering & products development.
6. Illustrate the workflow of products development.
7. Islamic rules governing the development of fund raising products.
8. Islamic rules governing the development of fund investment products.
9. Islamic rules governing the transactions in foreign currency exchange.
10. Secondary technical Issues related to products development: collaterals, mortgages, guarantees, and debt acknowledgement.
11. Tools applied by Islamic bank to develop investment accounts.
12. How an Islamic bank structure its investment portfolio.
13. Illustrate the workflow of developing products in Islamic banks.

### Targeted Participants:

Professional working in Products Development, Marketing Management, Sales management, and in the related Support units.

### Language:

Arabic or English

### Program Duration:

18 Training Hours

### Learning Level

Specialized Knowledge.